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Contact: Kevin Keegan
Vice President, CRM & Marketing
KIT Solutions, LLC
412.366.7188
kkeegan@kitsolutions.net

Deanna Ferrari
Account Executive
WordWrite Communications, LLC
724.935.7580
deanna.ferrari@wordwritepr.com

KIT Solutions awarded contract for Pennsylvania Bureau of Drug and Alcohol Programs' prevention program

Pittsburgh-based IT firm retains work from original client in home state

PITTSBURGH, July 11, 2010 — [KIT Solutions, LLC](http://www.kitsolutions.net), a Pittsburgh-based provider of real-time, data-driven decision support services for human services organizations, was designated the vendor of choice to host, maintain, and support the management of the data for the [Pennsylvania Bureau of Drug and Alcohol Programs' \(BDAP\) prevention programs](http://www.penn.gov/bdap).

KIT's prevention service is a statewide, Web-based service that facilitates substance abuse prevention-program funding and outcomes data management at the community and county level. With the aggregated data, state-level decision makers can determine which programs are most effective and therefore properly allocate funding.

In 1997, Pennsylvania BDAP became KIT's first client when it chose KIT Solutions as its decision support software provider. Web-based solutions for managing social services program data had not been developed at the time, so KIT originally licensed the software to Pennsylvania to host at individual human services agencies.

As KIT's prevention service evolved to become Web-based, the number of states using the service has grown to 17, and those states have formed a learning community. Under this model, KIT, unlike other technology solution companies, modifies its product at no cost based on the collective intelligence of the learning community.

— more —

KIT Solutions awarded contract for Pennsylvania Bureau of Drug and Alcohol Programs' prevention program
July 11, 2010
Page 2

Determining that KIT's Web-based software solution and the learning community concept were of great value, Pennsylvania contracted with KIT to use its Web-based prevention service. Now KIT is able to incorporate all desired changes adopted from the learning community into the Pennsylvania system.

As well, Pennsylvania BDAP is integrating substance abuse prevention data from the National Guard into its prevention program. The National Guard in every state is tasked with drug and alcohol prevention services, and the Pennsylvania experience will be of value to others in the learning community.

KIT Solutions' retention of the Pennsylvania BDAP reflects several factors. Cloud computing is becoming an industry accepted standard, unlike more than a decade ago when the first KIT prevention system was developed for Pennsylvania. As well, the superior support can be provided less expensively than a state can do in-house, as verified by independent third parties completing feasibility studies.

"Since KIT has excellent collective intelligence and knowledge of a multi-state learning community, a collaborative partnership with Pennsylvania makes great sense," said Xiaoyan Zhang, KIT Solutions' President and CEO. "KIT can better support the applications, hosting and maintenance of the services that are necessary to most effectively manage data for human services agencies, as well as continually enhance the product, than the state alone. This is because of our complete focus on the applications that we develop."

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KIT Solutions awarded contract for Pennsylvania Bureau of Drug and Alcohol Programs' prevention program
July 11, 2010
Page 3

About KIT Solutions

KIT Solutions, based in Pittsburgh, provides real-time, data-driven decision support service with Knowledge-based Information Technology (KIT) to health and human service sector agencies across the United States. KIT Solutions delivers Software as a Service (SaaS) over the Internet through dashboards, scorecards, and GIS mapping. This enables clients to cost effectively manage social service programs by helping them better measure impact and performance outcomes, improve decision making based on increased knowledge, implement best practices, and track funding and satisfy grant reporting. Since its founding in 1992, KIT Solutions has grown to more than 70 employees and its clients include several federal agencies and state and local agencies in 17 states, including California and New York. More than 15,000 social service professionals use KIT Solutions' on-line data service daily in more than 2,400 agencies and provider organizations across the nation, enabling them to turn information fragmentation and overload into actionable intelligence. For more information, visit <http://www.kitsolutions.net/>.

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